

How to Transfer Letters of Credit (LCs) and Issue Baby LCs Successfully (Zoom Webinar)

4 CDCS, CSDG, CSCF & CTFC PDU Points Granted



Introduction:

LC transfer is governed mostly by UCP600 Article 38, which is one of the most difficult articles. There are many cases to illustrate it in this course. If the end user (i.e. final buyer) is unable or unwilling to issue a transferable LC (MT700), or alternatively; the supplier is unwilling to accept a transferred LC (MT720), the middleman will need to request its bank to issue a back-to-back (baby) LC to the supplier. In this Webinar, we have more than 50 cases to share with you. Some of them are listed under the highlights below.

On one hand, this course will benefit CDCS & CSDG holders who will earn CPDs or PDUs. On the other, it will also enhance the knowledge of other participants who may want to take CDCS or CSDG examinations at a later date.

Highlights:

- Can any bank transfer a transferable LC (MT700) if it is available with any bank?
- If a nominated transferring bank refuses to transfer an LC, what reasons must

it provide to the (1st) beneficiary?

- Why should a transferable LC with a shipment schedule not be transferred to more than one 2nd beneficiary?
- Why should a revolving transferable LC exclude Article 32?
- Can a transferred LC (MT720) change the expiry place to the location of the 2ndbeneficiary?
- Must a transferable LC have the condition "3rd party documents acceptable" before it can be safely transferred?
- Can a baby LC expire in the beneficiary's (i.e. supplier's) country? If not, where should it expire?
- Can a baby LC be available by negotiation while the master LC is available by payment?
- Can a <u>sight</u> baby LC be issued against a <u>usance</u>master LC, and vice versa?
- A master LC calls for insurance policy. But the baby LC application does not. Can the baby LC issuing bank issue the baby LC without requiring the insurance policy?
- Can a baby LC be issued in a currency other than that of the master LC?

Speaker Profiles:

Jack Chan, CDCS Advocate

Service in banking industry before retirement: 42 years

Service in Wells Fargo Bank, N.A.: 36 years

Latest position at Wells Fargo Hong Kong: Senior Vice President

Departments served: Trade Technical Advisory, Trade Operations and Corresponding Banking Operations

Service in Wells Fargo, Shanghai: 2 years as Deputy General Manager to establish the Shanghai branch in 2015

Provided LC & trade training in many Asian countries, a few European countries and Africasince 2001includingBangladesh, Hong Kong, UK and Tunisia

Partnered with or invited by the following professional bodies to conduct LC & trade training: ICC Hong Kong, Austria, Thailand; Hong Kong Institute of Bankers; Institute of International Banking Law & Practice (IIBLP), USA; Bankers Institute of the Philippines Inc; etc.

Event Details:

Date:	10 March 2022 (Thursday)
Time:	2:00 pm to 6 pm (4 hours)
Medium:	Cantonese
Fee:	You will enjoy <u>early bird rate</u> if register and pay before <u>18 February</u> <u>2022.</u>
	HK\$1,400/head (regular) HK\$1,200/head ('early bird' for public) HK\$1,100/head ('early bird' for ICC-HK members) HK\$1,100/head ('early bird' for company with 3 participants +) HK\$1,000/head ('early bird' for ICC-HK corporate members with 3 participants+)
Registration:	Please fill in the registration form attached and return to us by <u>28</u> <u>February 2022</u> . Successful registrants will receive a link and password confirming their attendance by email.
Zoom:	You may attend the sessionthrough computer, iPad or mobile phone <u>AFTER</u> sign-in your Zoom account. (Suggest using computer for better connection).
CPD:	4 CDCS, CSDG, CSCF & CTFC PDU Points Granted
Confirmation:	Participants of Zoom are limited and confirmation is based on receipt of payment on a first come, first served basis.
Cancellation:	There will be no refund for cancellation of booking initiated by the applicant. However, the registration may be transferred to another person from the same company or organization at no extra charge, subject to the prior consent of ICC-HK.

Registration:

Interested participants, please complete the registration form and return to Ms Ling Cheng/ Connie Kwokvia publn@icchkcbc.org or fax to (852)2869 0360.